

PRESSEMITTEILUNG / PRESS RELEASE

Press Release on Business Results for 2007/08

In a weak market climate, HanseYachts-Group has slightly exceeded its forecasts of March and June 2008 for turnover and earnings for fiscal year 2007/08.

According to tentative figures, the HanseYachts Group has succeeded in once again significantly increasing its turnover for fiscal year 2007/08. Turnover thus rose by 28.6 percent from EUR105.2 million to EUR135.3 million. Total revenues (turnover plus fluctuations in inventories and other internally capitalized assets) reached EUR140.0 million (EUR108.6 million last year).

Group earnings after taxes amounted to EUR6.5 million (EUR7.3 million last year).

EBIT was EUR7.8 million (EUR11.0 million last year). This resulted in an EBIT margin (EBIT/turnover) of 5.8 % after 10.4 % last year.

Strategic expansion of our turnover and market shares has demanded a build-up in our work force and production capacities so that the figures for our results for the past fiscal year are somewhat lower than those for last year. The main factors for this decrease in results have been identified as expenditures for materials, personnel and depreciation. Consequently, the materials input ratio decreased by 3.6 percentage points to 71.5 % after 67.9 % last year.

In addition to the pressure on prices in our sales markets, this can be primarily attributed to temporarily higher expenditures caused by periodical outsourcing of plastics-manufacturing capacities and delays in putting our new production facilities in Poland into operation as well as to increased prices for raw materials.

Higher personnel costs resulted from expanding the production capacities that sporadically led to step costs. Setting up new departments and expanding existing ones (e.g. putting the GRP production facility on stream in Greifswald and expanding the Development Department) as well as wage hikes led to a rise in personnel expenditures of EUR6.9 million from EUR11.7 million to EUR18.6 million.

In fiscal year 2007/08 investments of EUR30.3 million were made in long-term assets that led to state-of-the-art production capacities. After these investments, our cash resources were EUR19.5 million as at the balance sheet date. The HanseYachts Group was thus in a position to post positive financial results of EUR1.0 million (EUR0.6 million last year).

On 30 October 2008 HanseYachts will publish its annual report for the fiscal year that ended on 31 July 2008.

S. / p. 1/2

About HanseYachts

HanseYachts is one of the fastest growing yacht shipyards in Europe. Sailing yachts under the Hanse and Moody brands as well as motor yachts under the Fjord brand are currently being built that range from 10 meters to 19.20 meters (32 ft to 63 ft). HanseYachts AG has also been publicly listed on the General Standard of the Frankfurt Stock Exchange since March 2007.

International Securities Identification Number (ISIN): DE000A0KF6M8

Securities Code Number (WKN): A0KF6M

Common Code: 028245980

Stock Market Abbreviation: H9Y

<http://www.hanseyachts.com>

Ende der Pressemitteilung / End of press release

Weiterführende Informationen, umfangreiches Bildmaterial, Spezifikationen und vieles mehr finden Sie auf unseren Websites im Pressebereich der HanseYachts Aktiengesellschaft. Bitte besuchen Sie den Pressebereich unserer Website: www.hanseyachts.com / HanseYachts Aktiengesellschaft offers you beyond informations, extensive photographic materials, Specifications, and much more. We invite you to visit our Press Area at www.hanseyachts.com!