

## PRESS RELEASE

Greifswald, 19 January 2024

### HanseYachts Closes First Half-year With Record Figures

After a record first quarter, HanseYachts AG has also closed the second quarter and thus the first half of the 2023/2024 financial year with record figures according to preliminary figures. Compared to the first half of the previous year, turnover grew by 22.7 percent to an expected 94.2 million euros. The Group increased its preliminary quarterly earnings before interest, taxes, depreciation and amortisation (EBITDA) by 12.7 million euros to 7.1 million euros. At 7.5 percent, the EBITDA margin also reached a record level. Preliminary consolidated earnings for the half year increased by 9.4 million euros to 2.9 million euros compared to the same period in the previous year.

"This is by far the best first half-year since 2008 and the positive development of our figures has further stabilised. The consistent implementation of our corporate strategy shows sustainable success, especially thanks to the contribution of our employees," said Hanjo Runde, CEO of HanseYachts AG.

"Our innovation policy with numerous new models has also contributed significantly to this, especially with our focus brands Hanse and Fjord, which have been extremely well received by the market. The new launches in the current calendar year – including the Moody DS48, the upcoming Hanse models 360 and 590 as well as the upcoming Fjord 480 – will ensure continued successful business development," says Stefan Zimmermann, COO of HanseYachts AG.

With regard to these preliminary half-year figures, and in view of the volatile macroeconomic conditions, the management board continues to expect sales in the range of 180 million euros to 200 million euros, EBITDA in the mid to upper single-digit million euro range and consolidated net income in the low single-digit million euro range as part of a preliminary outlook for the full year 2023/2024.

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