

PRESS RELEASE

Für die nächste Ausgabe . Montag, 01. Juli 2019
For next issue . Monday, 01 July 2019

HanseYachts AG launches trendsetting service and safety cloud

As first serial yacht manufacturer worldwide, German HanseYachts AG from Greifswald presents in partnership with Sentinel Marine Solutions, a telematic service and safety system:

The MyHanse Safety Cloud

With a cloud-based application HanseYachts AG is setting new standards in terms of service and safety aboard. With their smartphone or in the Owners Area of HansYacht`s website, owners will be able to access the ships data in live display. The MyHanse Safety Cloud is a platform in which various apps about increased security at sea are being released. For the start of the platform three apps are available: BoatMonitoring, eLogBook and eServiceBook. Further apps are in the planning.

BoatMonitoring: Various warning systems make the yacht safe and secure as never before. From a distance or on the ship, the owner is always informed. There are, for instance: position and movement report, intrusion detection, anchor alarm, weather alert, bilge level alarm, grounding alert, collision signal, as well as fuel and battery indicator. Push messages inform about potentially dangerous situations and give indications on low fuel and battery levels. Temporary guest accounts for the onboard system offer additional safety when lending the yacht.

The **eLogBook** tracks comfortably the route of the ship and archives as customary in the seafaring sector significant events like speed over ground, course and position. Natural the eLogBook also transmits the maximum velocity as a playful element. Logbooks are an important component of seafaring and are used for accident prevention and help to analyse the cause of accidents. They are also used for rescue operations and are partially prescribed by law. The eLogBook can also serve guests to create a simple documentation of the journey.

eService Book: Important information is collected and processed in the cloud and automatically feeded into the digital service booklet. The platform calculates how many miles the ship went under sail and under engine. It also knows the maintenance intervals for all components of the ship and reports automatically when something becomes due. Push messages on the smartphone will remind of periodic maintenance dates. Sea cocks, anodes, engine oil or saildrive cuffs will not be forgotten any longer. The service booklet will always be up-to-date, giving a higher resale value for timely maintained ships. As additional service, manuals of the yacht and all installed components will also be available in the app and in the owners area of HanseYachts´ website. In case of maintenance the adequate instructions can be opened right away.

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From 01.July.2019 all new ordered yachts of the brands Hanse, Dehler, Moody, FJORD, Sealine and Privilege will standardly be equipped with the necessary hardware, which being connected with the onboard electronics, communicates worldwide via mobile networks. On the high seas the data will be stored until the ship is back in the reception range of mobile networks.

Existing customers can order an upgrade package via HanseYachts` broad dealer network and in the online shop.

Additional features and improvements of the MyHanse Safety Cloud are already in the planning and will continuously be further developed.

The MyHanse Safety Cloud was and will be further developed in partnership with Sentinel Marine Solutions, the leader in connected boat technology market. HanseYachts AG has allied with a powerful partner, to satisfy the highest demands of digital future.

About HanseYachts:

HanseYachts AG is the second largest manufacturer of modern sailing yachts and powerboats. The headquarter is located in the Hanseatic City of Greifswald in the North of Germany. Under six strong brands up to 600 yachts are being built per year in accordance with customer requests. The yachts are partly being shipped directly from the shipyard to more than 90 countries by sea. With four to seven new developed models per year and periodic innovations, HanseYachts AG is constantly expanding its competitive advantage and gaining further market shares. The shares of HanseYachts AG is listed in the General Standard of the Frankfurt Stock Exchange (ISIN: DE000A0KF6M8).

About Sentinel Marine Solutions:

Sentinel Marine Solutions with headquarters in Croatia, is the leader in connected boat technology and a recognized enabler for digital services in boating industry. Sentinel develops and manufactures software and hardware for monitoring and remote control of modern boat systems.



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