

Press release HanseYachts AG

Safety Cloud allies with Pantaenius

Greifswald, 06.10.2020: In time for the one-year anniversary of HanseYachts AG's cross-brand Safety Cloud, a service-oriented partnership has been agreed upon with yacht insurer Pantaenius.

From now on, Safety Cloud users can comfortably get non-binding tailored offers directly via the app. Upon closing, the insurance coverage is instantly in place. The covered territory and any value improving measures on the boat can be adjusted anytime and from any place.

When a yacht insurance is effected, the special coverage of *Engine Protect Plus* is complimentary during the first year and also covers operating errors and potential damages after misfueling.

HanseYachts AG's cloud-based app is already in use on roughly 500 boats of the brands Hanse, Dehler, Moody, Sealine, FJORD and Privilege and will be fitted with a shop function, with which all equipment and spare parts can be ordered. With this, there are now nine innovative features available, which significantly enhance service, fun and safety on board:

- **Insurance:** In-app offers and conclusion of all insurances around the boat
- **Maintenance:** Push notifications before due dates for maintenance of all components
- **Trips:** Electronical log book with archive and share feature for social media platforms
- **Shop & Parts:** Feature for ordering equipment, supplies and spare parts
- **Alerts:** Alert notifications for battery, bilge, shore power, anchor, geo fencing and more
- **Report Issue:** Direct contact to the dealer
- **Switch Control:** Control of lighting and electrical devices (optional)
- **Manuals:** Manuals and operating instructions for all units and components on board
- **Sensors:** Monitoring of battery levels and devices

All features and notifications of HanseYachts AG's Safety Cloud can be intuitively operated by smartphone or tablet – anytime and anywhere.

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