



Ad Hoc Report in Accordance with Art. 15 of the Securities Trading Act

HanseYachts AG: Fiscal Year 2015/2016 Results Significantly Better Than Last Year

**Greifswald**, **28 June 2016** - The HanseGroup's annual results for 2015/2016 for the fiscal year ending on 30 Jun 2016 will presumably be significantly better than those of last year. The positive difference with regard to last year resulted primarily from a marked increase in turnover as well as the positive effects of a learning curve in manufacturing motorboats of the Sealine brand.

As in last year, sailing yachts have accounted for the greater proportion of turnover, while motorboats have materially increased their share thereof, compared to last year. HanseYachts AG has asserted itself with its strategy of addressing the individual needs and wishes of customers keen on sailing by means of its various brands, such as "Hanse", "Moody", "Dehler" and "Varianta" as well as clients interested in motorboats with designoriented powerboats of its "Fjord" brand and more recently of its "Sealine" brand, whose motorboats have in the meantime successfully established themselves within the HanseGroup.

The nearly double-digit growth rate in turnover (in %) expected for the period from 1 July 2015 to 30 June 2016 has been reflected in our results, thanks to an improved ratio of manufacturing costs to sales, to slightly lower personnel expenses and to lower Other operating expenditures. EBITDA will in all probability show a positive result of ca. EUR +5 million (EUR +0.5 million last year). While taking taxes and nearly constant depreciation as well as financial results into account, HanseYachts AG will improve net results for the fiscal year by the same amount of approx. EUR -4.5 million.

We assume that the above-mentioned yearly results to be expected will not appreciably change during the last remaining days of this fiscal year or due to events that could come to light after the balance sheet date on 30 June 2016.

## End

Additional information, extensive photographic material, specifications and much more can be found on our website in the press section of HanseYachts Aktiengesellschaft. Go to the press section on our website at: www.hansegroup.com.

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