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FÜR DIE NÄCHSTE AUSGABE / FOR NEXT ISSUE

Freitag, 18. Juli 2008

**Hanse** 

## **PRESSEMITTEILUNG / PRESS RELEASE**

### **New Hanse-Models for the start of the Model Year 2008/2009**

**New names do not make new ships. We here at HanseYachts, inc. have decided not to equip our models with new features, if we're going to stay in the same class.**

80% of the new Hanse 400 is completely new. The following changes have been made to its predecessor:

- The option of either a large wheel or a double steering system
- The speed potential has been increased by the newly developed T keel
- An open stern provides more space in the cockpit and clearer routes
- Hull windows in the saloon provide additional light
- A large, openable stern window provides more air in the aft cabin
- All side windows can be opened for improved ventilation
- All portholes and windows are embedded
- A newly developed roller furling is mounted completely under the deck
- The tried and tested "Individual Cabin Concept" has been expanded with several features based on the continued development of option concepts

As is currently the case, either a highly durable Epoxy hull or a polyester laminate can be chosen.

The new Hanse 400 with standard features costs about the same as the "old" 400. The "Individual Cabin Concept" offers buyers two options for the saloon as well as three options for the bow. We have expanded our option packages to suit the most diverse requirements. The "cruising package" includes standardized options with which you can push off and set sail. The "navigation package" contains extensive features with navigation instruments going beyond the standardized options. The "performance package" offers significantly improved deck features, top-quality sails and halyards. Our last package is the "Baltic Package". This package is primarily geared to fulfill the needs of skippers in Scandinavia and contains a heating system and additional anchor features. With the wide scope of our customized packages we can fulfill all individual requirements!

We have also revamped our very successful Hanse 320 and 350 in that both models have been equipped with a further developed interior concept. The Hanse 320 has also additionally received a new deck layout. In doing so and by making prices reasonable we have made our highly regarded small super yacht even more attractive.

All ships, including the new Hanse 400, the revamped Hanse 320 and the Hanse 350, will all be on display at the boat show this coming autumn. We're confident that our customers will be satisfied with the new models. Finally, we remain in close contact with sailors, owners,

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merchants and service team – always the best way to optimize our handling and design offers.

“We’re passionate about building boats and therefore is every modification an improvement”, said Michael Schmidt, chairman of HanseYachts Aktiengesellschaft. “Because we are always developing our models further, constantly adding new features never seen in standard series yachts, the new models are sure to exhibit some features that will make the jaws of potential buyers drop.



The new Hanse 400: exterior



The new Hanse 400: interior

**Ende der Pressemitteilung / End of press release**

Weiterführende Informationen, umfangreiches Bildmaterial, Spezifikationen und vieles mehr finden Sie auf unseren Websites im Pressebereich der HanseYachts Aktiengesellschaft. Bitte besuchen Sie den Pressebereich unserer Website: [www.hanseyachts.com](http://www.hanseyachts.com) / HanseYachts Aktiengesellschaft offers you beyond informations, extensive photographic materials, Specifications, and much more. We invite you to visit our Press Area at [www.hanseyachts.com](http://www.hanseyachts.com)!

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