



## Press Information 2007/ 05

**Another impressive HanseYachts premiere at the Düsseldorf boat show “boot”: the new Hanse 430e captivated the audience – pure comfort and the joy of sailing from a “genuine” 43-footer.**

**Greifswald, Germany, 30<sup>th</sup> January 2007.** HanseYachts, the renowned Greifswald yacht manufacturer, had good reason to celebrate on the way home from the Düsseldorf “boot” boat show. Alongside the extremely well-attended German premiere of the Hanse 540e, HanseYachts also presented a world premiere at Europe’s largest boat show – and thus set some new standards in the premium segment of yacht building. The new Hanse 430e enriches the HanseYachts model range, combining all the advantages of the top models into 43 feet of space. Viewed from outside, the yacht makes a minimalist and modern impression while offering a surprising amount of space and comfort below deck. The Hanse team at the “boot” were delighted with customer response to the new craft: “All our customers who had ordered the Hanse 430e unseen before the show were positively surprised by the yacht during their visit to the show and confirmed their decision to purchase. And other interested parties who had previously hesitated became Hanse 430e owners during the boat show.”

### **A minimalist exterior combined with perfect performance.**

Externally, the new Hanse 430e is reminiscent of the Hanse top models 470e, 540e and 630e. A modern, tidy design, a continuous light-band which provides plenty of daylight, hatches flush with the deck, the open stern, a tapered masthead, an amazing amount of storage space and the consistent use of brand-name materials are just a few of the attributes which the Hanse 430e has in common with her larger sister ships. Add to that the superb sailing characteristics which are a natural feature of all models in the Hanse range: the main propulsion is provided by the main sail, and the high quality blocks and fittings are positioned exactly where the sailor needs them to be. Another special highlight on a yacht of this size is the jib furling system which is completely integrated into the deck and offered as standard equipment. Since there are no bulky components to block one’s view, this feature contributes to the excellent optical characteristics. However, it is the improved performance which is more likely to impress the sailor. Thanks to the considerably lower positioning of the tack, the jib has now increased in size and, by consequence, in effectiveness.

The 2.2 metre-long standard keel, made from lead and iron, provides a deep ballast centre of gravity and thus ensures a huge righting moment. The double helm positions and the covered halyards, sheets and trim lines directly in front of the helms ensure that the Hanse 430e can be very easily sailed even with a small crew; the yacht is a true performance boat in all sailing regions.

### **43 feet of space and quality.**

The Hanse 430e, by contrast to many other yachts of this size, is a true 43-foot boat. One notices this in the amount of space available on deck. The open stern not only ensures an unimpeded backward water flow, but also creates a large amount of extra space and makes access to the cockpit easier. Customers who require additional seats and more storage space can order extra seating elements as optional equipment, though this has the effect of partially closing off the open stern.

The epoxy hull is manufactured in a sandwich procedure as standard using Core Cell structured foam and epoxy wet pre-preg from SP Systems. This means that there’s no chance of the dreaded osmosis and guarantees long years of sailing enjoyment and a low level of depreciation.

### **The interior: a beautifully spacious, comfortable environment.**

The Hanse 430e’s orientation towards the premium segment is also evident below deck. The larger-than-average salon provides enough room for all crewmembers, and the owner also enjoys a generous amount of living space. The owner’s cabin, at four metres in length, is the largest in its class. The expansive head with a highly functional shower is intelligently designed to maximize the dimensions of the owner’s cabin.

There are no limits to the potential individuality of the Hanse 430e's interior design. The "Individual Cabin Concept" even offers a future owner a choice between four possible configurations for the forward compartment. Customers also have an enormous selection of materials, colours and different woods to choose from – elements can be freely combined according to taste.

### **HanseYachts Corporate Profile**

The tradition of boat building in Greifswald stretches back to 1361, and HanseYachts has continued the tradition since 1993. The first yacht presented by the head of the boatyard Michael Schmidt was the now-legendary Hanse 291, which was at the time offered at the special price of 44,444 Deutsch Marks. Since then, under the motto "Evolution not Revolution", the steadily growing company has developed fast yachts in cooperation with the renowned design office judel / vrolijk & co which, by its own estimation, actually belong on the catwalk but which guarantee safe travel and successful regattas. Hanse yachts are not developed in offices but on the water itself and the company's successful concepts undergo a constant process of further development. The result is a range of classically beautiful boats with luxurious interiors, a high speed potential, balanced sailing characteristics and straightforward handling which nevertheless serve one purpose: the pure joy of sailing.

All Hanse yachts are distinguished by low maintenance costs and a high resale value. No compromises are made when it comes to quality: Hanse yachts are always developed to meet the highest standards and manufactured using brand name equipment and the very best materials. For example, epoxy hulls are standard equipment on most Hanse models. Thus, Hanse does not build off-the-peg yachts. Using the 'Individual Cabin Concept', future owners can themselves design the interior of their yacht from a range of combination modules. The highest standards of quality and safety are ensured by the GL Yacht Plus Certificate from "Germanischer Lloyd", a certificate carried by every Hanse yacht. A worldwide network of dealers guarantees Hanse owners comprehensive service and support. Each Hanse yacht's Control and Service Book records the high quality standard from the beginning on and documents the above-average resale value.

With its innovative yacht concept, HanseYachts combines individuality, quality and design with safety and an excellent price/performance ratio to create an unforgettable sailing experience.

### **Specifications - Hanse 430e:**

Length:	13.25 m/ 43'6"
Beam:	4.25 m/ 13'11"
Draft:	2.20 m/ 7'33" (standard) 1.80 m/ 5'11" (option)
Displacement:	approx. 10.4 t/ 22,958 lb
Total sail area:	approx. 126.00 m <sup>2</sup> / 1356,00 sq ft
Design:	judel / vrolijk & co

USA: Base price landed

- East Coast USA: \$ 249,900 including US Duty

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