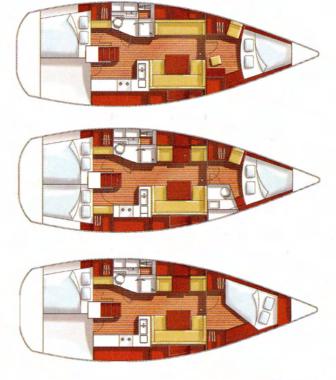


Mention German engineering and people immediately think automobiles - Mercedes, BMW, etc. But sailboats? Well, thanks to Hanse Yachts, that connection is being made more and more. Founded in 1981, they have been producing competitively priced seaworthy cruising boats with racing boat performance. The Hanse 400 is one of their biggest successes to date, having been voted European Yacht of the Year for 2006.

The standard hull of the Hanse 400 is hand-laid solid fiberglass below the waterline and closedcell foam above. But for those who want even more performance, there is the option of epoxy construction for a hull that's 10% lighter. The boat is very easy to handle, with self-tacking jib, fully-battened main with lazy jacks and a single-line reefing system lead to the cockpit along with all the other lines. A couple will find the boat easy to manage, as well as fun to sail.

Speaking of the cockpit, it is very well laid out with excellent visibility from the helm. The transom opens to the swimstep which includes a hot and cold shower.



The standard hardware and equipment on the Hanse 400 is all top of the line: Harken winches, Yanmar 40hp diesel, you get the picture.

Probably the most outstanding feature of the Hanse 400 is its interior layout.. no... make that layouts - 18 to be exact. Not only can you choose between a two or three cabin model with one or two heads, you can choose between many variations of cabin layouts. Prefer a diagonal berth to a V-berth? You got it. Prefer a bench seat on the port side of the salon instead of swivel seats with a table? You got it. How about a work and storage area instead of a starboard aft cabin? You can

have that too. If you include the many smaller options, someone counted a total of 99 possible interior variations. And this is all offered as standard!

The overall interior has contemporary European styling. It's light, uncluttered and modern. The standard wood finish is mahogany, but cherry wood is optional. Three large opening overhead hatches and 10 opening ports provide ample light and ventilation. There is plenty of storage space throughout, including the roomy galley, which should keep any cruising chef happy with its ample counter tops, front and top loading 12-volt fridge, two-burner propane stove and double stainless sinks.

The selection of yachts in the performance cruiser category has become very crowded over the past couple









of decades, but the Hanse 400 definitely stands out from the crowd. For further information on the Hanse 400 or to see the many other models they manufacture, just check out their website at www.hanseyachts.com. \$\Pi\$

## Hanse 400

Design:	Judel/Vrolijk & Co.
LOA:	39 '4"
LWL:	35' 5"
Beam:	13' 3"
Draft: (standard)	6' 6"
(optional)	5' 5"
Displacement:	approx. 18,519 lb.
Ballast:	approx. 6,426 lb.
Engine:	40 HP
Fresh Water:	approx. 300 liters
Fuel Tank:	approx. 140 liters