



Press Release 2007/ 30

Hanse 370 and Hanse 400: Successful models with a new deck layout

Greifswald, 11th October 2007. HanseYachts' recipe for success is the continuous development of successful concepts. Evolution instead of revolution. The successful Hanse 370 and Hanse 400 have received a comprehensive face lift.

Successful Hanse models with a face lift

The deck layout and other distinctive design characteristics of both models now match Hanse's new optical design guidelines: All deck hatches are now flush; four opening ports in the cabin top provide ample light below decks; and two additional ports next to the companionway guarantee optimal ventilation. The newly designed steering pedestals round off the optical modernisation of these two Hanse models.

The interior of both models has also been updated: The floor is made in teak style and the cushions are now available in a light crème colour. Hanse's 'individual cabin concept' still gives owners the choice of different colours and materials. The unique yacht configurator available on the Hanse website gives each customer the opportunity to design his/her own customised yacht.

Hanse has added new hull colours to their spectrum. Both the Hanse 370 and Hanse 400 are now also available in "desert sand" and "trabbi blue".

And another couple of facts regarding quality of life and durability: Both models feature Eberspächer's high-performance heater and V4A-stainless steel fittings.

Both models may also be ordered as Hanse 370e and Hanse 400e. The "e" stands for epoxy: The hulls are a sandwich construction using Corecell structural foam and wet epoxy pre-preg fibre from SP-Systems, moulded using vacuum technology for uniform compression of the laminate. This system produces significantly greater stiffness and durability while reducing weight. This, along with top-quality standard equipment, results in very high resale values for Hanse yachts.

Striking originality: Unique selling points of the Hanse 370 and the Hanse 400

The Hanse 370 prototype "Schüddelfrost" has already shown her tremendous speed potential in international regattas. Below decks, her standard equipment list includes amenities that are not normally included on a boat this size: A large shower stall that is separate from the sink and the head, a large top and side loading refrigerator (130l), and a water heater.

The Hanse 400, „European Yacht of the Year 2006“, is an impressive example of Hanse's cross-over concept: Maximum speed with maximum comfort. The oversized berth in the owner's cabin, unique among 40-footers, is testimony to her spacious interior. Hanse offers its customers a terrific value with features like Lewmar winches and satin varnish on all mahogany interior surfaces.

Both new models will be on display at the hanseboot, Hamburg's international boat show, from October 27 – November 4, 2007.

HanseYachts AG: Company Profile

HanseYachts is one of the fastest growing boat manufacturers in Europe. HanseYachts has been building sailing yachts in Greifswald since 1993 and selling them all over the world. The company's most recent success is based on the development of new, clean hull lines and innovative interior design concepts. Currently, the HanseYachts group builds sailing yachts from about 10 metres to 19.20 metres (32 – 63 feet). During the 2005/2006 (July 31, 2006) business year, HanseYachts increased their turnover by about 57 % for a total of 66.3 million Euros (42.3 million Euros in the preceding year). A total of 585 boats were produced in the 2005/2006 business year. At the end of 2006, the company had more than 400 employees. Since 1998/1999, HanseYachts averaged an annual increase in sales of about 40%. In March 2006, HanseYachts began building motor boats after purchasing 51% of the Norwegian boat builder Fjord Boats AS. Since March 2007, HanseYachts AG is traded on the Frankfurt stock exchange (general standard).

Specification Hanse 370:

LOA:	11.35 m / 37'3"
Beam:	3.75 m / 12'4"
Draft:	1.95 m / 6'5" (standard) 1.60 m / 5'3" (optional)
Displacement:	7.2 t / 15,873 lb 6.8 t / 14,991 lb (optional with epoxy)
Sail area:	87.40 m ² / 941 sq ft
Design:	judel / vrolijk & co

Base price with standard equipment: 96,800 € plus VAT

Specification Hanse 400:

LOA:	11.99 m / 39'4"
Beam:	4.04 m / 13'3"
Draft:	1.98 m / 6'6" (standard) 1.65 m / 5'5" (optional)
Displacement:	8.4 t / 18,519 lb 7.9 t / 17,417 lb (option with epoxy)
Sail area:	105.60 m ² / 1,137 sq ft
Design:	judel / vrolijk & co

Base price with standard equipment: 110,800 € plus VAT

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